

**TABLE 1
MADISON COUNTY**

DEMOGRAPHIC CHARACTERISTICS

Population	2000	Current	Projections				
			2005	2010	2015	2020	2025
Population by Age Group	91,837	97,453					
Under - 18	23,717	24,390	24,446	25,225	26,005	27,003	27,917
18 - 24	10,102	10,327	9,740	9,596	10,132	10,041	10,499
25 - 44	26,754	25,435	26,958	28,322	29,691	31,211	31,640
45 - 64	19,971	24,988	23,423	27,340	29,385	30,797	32,447
65 - Older	11,293	12,313	12,159	14,314	17,426	20,956	24,448
% Distribution by Age Group							
Under - 18	25.8	25.0%	25.3%	24.1%	23.1%	22.5%	22.0%
18 - 24	11.0	10.6%	10.1%	9.2%	9.0%	8.4%	8.3%
25 - 44	29.1	26.1%	27.9%	27.0%	26.4%	26.0%	24.9%
45 - 64	21.7	25.6%	24.2%	26.1%	26.1%	25.7%	25.6%
65 - Older	12.4	12.6%	12.6%	13.7%	15.5%	17.5%	19.3%
Median Age	34.7	36.0	35.5	37.4	38.6	39.7	40.8
Households							
Number	35,537	38,511					
Median Household Income	\$36,982	\$43,168					
Household Income Distribution - %							
Under - \$25,000	33.2	33.0					
\$25,000 - \$49,999	31.0	34.3					
\$50,000 - \$99,999	27.1	26.4					
\$100,000 - Above	8.7	6.3					
			2004	2005	2006	2007	2008
Net Migration Last Five Years Available			-24	205	802	322	-526
Workforce Education Attainment (25 - 64 Years of Age)			Percentage %				
Under - 12 Years			21.2				
12 - 15 Years			52.2				
12 Years Only			30.8				
Some College			21.4				
Associate Degree			5.1				
Percent High School Graduates or Higher			78.8				
College Graduates							
16 Years - More			7.6				
16 Years Only			14				
Percent Bachelor's Degree or Higher			21.6				

**TABLE 2
MADISON COUNTY
LABOR FORCE CHARACTERISTICS**

Civilian Labor Force	2005	2006	2007	2008	2009		
Unemployment Rate (for month & year use most recent information available and seasonally adjusted annual average)	5.6	5.3	5.0	6.6	10.7		
Non-Agricultural Employment Reported by Place of Work	Total Number Employed				% of Total Employed Persons		
	2008	2007	2000		2008	2007	2000
Mining	n/a	n/a	n/a		n/a	n/a	n/a
Construction	4,259	4,427	4,802		6.0%	6.3%	7.0%
Manufacturing	9,704	10,284	14,087		13.8%	14.7%	20.6%
Transportation & Public Utilities	n/a	n/a	2,588		n/a	n/a	3.8%
Wholesale Trade	2,823	2,698	2,932		4.0%	3.8%	4.3%
Retail Trade	8,149	8,321	11,213		11.6%	11.9%	16.4%
Finance, Insurance & Real Estate	4,380	4,111	3,171		6.2%	5.9%	4.6%
Service	25,527	24,921	17,249		36.3%	35.6%	25.3%
Government	12,523	12,215	11,012		17.8%	17.4%	16.1%
Total	70,400	70,086	68,295		89.6%	89.2%	91.2%
Resident Employment Reported by Group Occupation	2007	2008					
Administrative Support Occupations	10,561	10,190					
Operators, Fabricators, & Laborers	9,221	9,131					
Professional Specialty Occupations	14,815	12,428					
Precision Production, Craft & Repair Occupations	9,251	8,684					
Marketing & Sales Occupations	7,365	7,545					
Executive/Administrative/Managerial Occupations	6,357	5,819					
Employed Residents Working in 2000	Number (#)	Percent (%)					
Outside the County of Residence	4,876	11.4					
Commute Times	Number (#)	Percent (%)					
Less than 15 Minutes	16,505	29.7					
15 - 29 Minutes	20,595	37.0					
Over 30 Minutes	18,530	33.3					
Median	20.1						
Labor Participation Rate	Percentage (%)						
Male	53.0%						
Female	47.0%						
Total	100.0%						
Education & Labor Force	Enrollment	Graduates					
High School (Public)	4,103	876					
Community College (Full-Time)	1,482						
4 Year University (Full-Time)	1,329						

TABLE 3
MADISON COUNTY

LEADING EMPLOYERS

Sector	Company	Location	Product/Service	SIC Code	Employment	Union Affiliation	% of Union Workers
Health Care	West Tennessee Healthcare	Jackson	Hospital and health care services	8062	4362	None	0.0
Education	Jackson-Madison County School System	Jackson	Elementary/secondary education	8211	1582	None	0.0
Manufacturing	Procter & Gamble Manufacturing	Jackson	Pringles potato chips	2096	824	None	0.0
Government	City of Jackson	Jackson	Government services	9199	806	None	0.0
Manufacturing	Devilbiss Air Power Company	Jackson	Air compressors, generators, pressure washers	3563	650	None	0.0
Education	Union University	Jackson	Southern Baptist liberal arts university	8221	637	None	0.0
Government	County of Madison	Jackson	Government services	9199	632	None	0.0
Manufacturing	Delta Faucet Company	Jackson	Commercial/residential faucets	3432	600	None	0.0
Manufacturing	Pinnacle Food Group	Jackson	Frozen foods	2038	592	None	0.0
Manufacturing	Black & Decker	Jackson	Professional power tools	3546	537	None	0.0

**TABLE 5
MADISON COUNTY
LATEST YEAR AVAILABLE PAYROLL COSTS BY INDUSTRY**

Average Annual Salary by Major Industry	Payroll	Salary	Number of Employees
Forestry, Fishing, Related Activities, & Other	n/a	n/a	n/a
Mining	n/a	n/a	n/a
Utilities	n/a	n/a	n/a
Construction	\$267,474,000	\$62,802	4,259
Manufacturing	\$560,945,000	\$57,806	9,704
Wholesale Trade	\$136,840,000	\$48,473	2,823
Retail Trade	\$220,312,000	\$27,035	8,149
Transportation & Warehousing	n/a	n/a	n/a
Information	\$43,030,000	\$47,286	910
Finance & Insurance	\$102,227,000	\$49,916	2,048
Real Estate and Rental & Leasing	\$22,882,000	\$9,812	2,332
Professional & Technical Services	\$97,499,000	\$46,965	2,076
Management of Companies & Enterprises	\$19,122,000	\$50,454	379
Administrative & Waste Services	\$88,611,000	\$22,337	3,967
Educational Services	\$67,971,000	\$33,157	2,050
Health Care & Social Services	\$374,141,000	\$51,606	7,250
Arts, Entertainment & Recreation	\$8,374,000	\$10,402	805
Accommodation & Food Services	\$77,617,000	\$16,638	4,665
Other Services, except Public Administration	\$97,063,000	\$28,340	3,425
Government & Government Enterprises	\$621,967,000	\$49,666	12,523

**TABLE 6
MADISON COUNTY**

AVERAGE SALARY BY SELECTED OCCUPATION

Occupation	# of Covered Employees	Average Hire-In Rate	Average Minimum	Mean Salary	Average Median Salary	Average Maximum Salary
Professional						
Accountant	300	\$15.62	\$17.61	\$50,120	\$44,740	\$58,400
Manager	-	\$15.73	\$17.11	\$56,272	\$56,267	\$66,439
Computer Programmer	-	\$18.61	\$21.18	\$60,656	\$58,568	\$75,427
Industrial Engineer	70	\$21.32	\$23.59	\$65,195	\$67,068	\$80,541
Retail						
Retail Store Clerk	2,090	\$7.45	\$7.94	\$22,655	\$19,237	\$25,042
Stock Room Clerk	710	\$7.44	\$7.97	\$21,074	\$19,858	\$24,708
Hospitality Clerk	80	\$6.85	\$7.23	\$17,419	\$17,249	\$19,404
Clerical						
Customer Service Representative	610	\$10.40	\$11.07	\$30,601	\$27,568	\$35,903
Telesales Representative	-	\$6.67	\$7.14	\$25,957	\$23,926	\$36,249
Data Entry Clerk	50	\$9.10	\$10.23	\$24,593	\$25,226	\$29,089
Executive Secretary	590	\$11.74	\$12.67	\$32,437	\$30,795	\$36,902
Accounting Clerk	490	\$9.78	\$11.19	\$28,964	\$28,523	\$33,576
Receptionist/Information Clerk	480	\$7.97	\$8.85	\$21,532	\$21,567	\$24,316
Unskilled						
Warehouse Person	1,090	\$7.33	\$7.85	\$19,671	\$18,862	\$22,924
Hand Packer	440	\$6.78	\$7.03	\$18,170	\$17,244	\$20,088
Production Worker	770	\$8.53	\$8.29	\$20,155	\$18,543	\$19,838
Light Assembly	620	\$10.62	\$12.22	\$26,494	\$27,726	\$30,037
Semi-Skilled						
Pack & Fill Machine Operator	-	\$8.76	\$8.55	\$20,872	\$19,330	\$23,384
Fork Lift Operator	650	\$10.70	\$11.10	\$26,269	\$26,117	\$29,685
Skilled						
Machine Maintenance	20	\$10.26	\$11.37	\$26,991	\$27,777	\$30,797
Tool & Die	100	\$17.26	\$17.53	\$42,779	\$40,893	\$48,482
Machinist	380	\$13.44	\$13.76	\$34,178	\$32,380	\$38,721
Welder	140	\$11.12	\$11.89	\$31,417	\$29,450	\$37,849
Technical						
Computer Controlled Machine Tool Op.	170	\$11.96	\$12.50	\$29,124	\$29,028	\$32,071
Medical Laboratory Technician	290	\$8.87	\$9.40	\$25,111	\$23,449	\$28,823
Network & Computer Systems Admin.	100	\$19.82	\$21.45	\$55,071	\$51,459	\$63,402

**TABLE 7
JACKSON & MADISON COUNTY, TENNESSEE**

GOVERNMENT

City Government	
Form (Structure)	Mayor and City Council
# of Elected Officials	10
Mayor	
Name	Jerry Gist
City Manager (Yes or No)	no
County Government	
Form (Structure)	County Mayor and Commissioners
# of Elected Officials	26
Top Elected Officials	
Name	Jimmy Harris
Title	County Mayor
County Manager (Yes or No)	no
State Government	
Form (Structure)	Governor and General Assembly
# of Elected Officials	133
Upper House Representing Area	1
Total Statewide Upper House	33
Lower House Representing Area	2
Total Statewide Lower House	99
Governor	
Name	Governor Phil Bredesen
Years in Office	7
Current Term Expiration Date	2010
Allowed to Run for Another Term (Yes or No)	no
Next Election Date	November, 2010
US Government Representation	
Congressional Districts Listed by District # in the Service Area (by District)	8
US Congresspersons Serving the Area	
Name	John Tanner
Years in Office	20
Current Term Expiration Date	2010
Next Election Date	November, 2010
US Senators Serving Area	
Name	Lamar Alexander; Bob Corker
Years in Office	7; 3
Current Term Expiration Date	2014; 2012

**TABLE 8
MADISON COUNTY**

QUALITY OF LIFE

Climate			
Average Daily Temperature	High	Low	Average
July	90.4	69.3	79.9
January	46.4	28.0	37.2
Rainfall in Inches (annual average)	53.96		
Snowfall in Inches (annual average)	4.8		
Prevailing Winds	South-Southwest		
Freeze Free Days (mean)	236		
Elevation (Mean Above Sea Level)	433'		
Personal Income Tax (RATE in Ranges)	Rate Range		
State	6% on interest and dividends		
Local	no local income tax		
Local Occupation Tax	Rate Range	Basis	
City Residents	\$2.10	per \$100 value	
Non-City Residents	\$2.31	per \$100 value	
Sales Tax			
Major Exemptions	6% on food		
State Rate	7%		
Local Rate	2.75%		
Education			
Number of School Districts	1		
Elementary Enrollment (K-8)	9,065		
Secondary Enrollment (9-12)	4,103		
Spending per Student	\$8,116		
Student Teacher Ratios			
Elementary	14:1		
Secondary	15:1		
ACT Average Score	20		
SAT Average Score	1078		
Health Care			
Hospitals	# of Hospitals	# of Teaching Hospitals	# of Beds
	2	0	766
# of Outpatient Clinics	59		
# of Physicians & Dentists in Area	Physicians	Dentists	
	503	86	
Ratio	194:1	1133:1	
Crimes* Against:	Persons	Property	Society
(per 100,000 Inhabitants)	3,967.7	9,450.1	1,148.2
<i>*does not include activities that violate state statutes or local ordinances (i.e. bad checks, disorderly conduct, trespass, etc.)</i>			
# of Religious Institutions:	Protestant	Catholic	Synagogues
	197	1	1